Global Arbitration Review

The Guide to Construction Arbitration

Editors
Stavros Brekoulakis and David Brynmor Thomas QC

Fourth Edition
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Global Arbitration Review is delighted to publish *The Guide to Construction Arbitration*.

For those unfamiliar with GAR, we are the online home for international arbitration specialists, telling them all they need to know about everything that matters. Most know us for our daily news and analysis service. But we also provide more in-depth content: books and reviews; conferences; and handy workflow tools, to name just a few. Visit us at www.globalarbitrationreview.com to find out more.

Being at the centre of the international arbitration community, we regularly become aware of fertile ground for new books. We are therefore delighted to be publishing the fourth edition of this guide on construction arbitration.

We are delighted to have worked with so many leading firms and individuals to produce *The Guide to Construction Arbitration*. If you find it useful, you may also like the other books in the GAR Guides series. They cover energy, mining, challenging and enforcing awards and M&A, in the same practical way. We also have books in the series on advocacy in international arbitration and the assessment of damages, and a citation manual (*Universal Citation in International Arbitration*). My thanks to the editors, Stavros Brekoulakis and David Brynmor Thomas QC, for their vision and energy in pursuing this project and to my colleagues in production for achieving such a polished work.

**David Samuels**
Publisher, GAR
September 2021
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Introduction

Stavros Brekoulakis and David Brynmor Thomas QC

After two years of hiatus, we are delighted to introduce the fourth edition of The Guide to Construction Arbitration. And what a two-year break it has been! For the past 20 months, we have witnessed an unprecedented public health emergency that has significantly disrupted construction contracts and projects and has given rise to a significant number of construction arbitrations worldwide. There are two types of covid-19-related disputes that the pandemic has brought about. First, disputes concerning delay and disruption that has occurred at all developing stages of construction projects, including procurement, engineering, supply and building. Many construction sites had to suspend their works in the course of 2020. Now that construction work has started to resume, projects experience significant slowdown in supply chains for materials due to border closures, steep rises in freight rates and costs of materials, including, for example, steel prices, which have more than doubled in the past 12 months in Europe and the United States, and labour shortages due to illness, self-isolation and travel restrictions. Contractors, subcontractors and suppliers have to abide by new health protocols that involve severe restrictions in the number of workers that can be on site at a certain time. These restrictions have affected the level of productivity and the ability of contractors to mobilise manpower, and have caused significant disruption and delays.

Second, disputes arising out of concession contracts concerning the operation of infrastructure projects. Because the pandemic has disrupted people’s ability to travel and commute both internationally and domestically, operators and developers of infrastructure projects such as airports and highways have seen a dramatic decline in their earnings.
which has left them exposed to financing and operational debts. As a result, they are now filing arbitration claims against states that have taken measures restricting travel to protect public health.

Against this background, the Guide aims to offer helpful insight in the field of international construction contracts and dispute resolution. A question that often arises is why international construction disputes are different from other types of commercial disputes and why do they require specialist arbitration knowledge? In the first place, construction projects are associated with a wide range of risks, including unexpected ground and climate conditions, industrial accidents, fluctuation in the price of materials and in the value of currency, political risks such as political riots, governmental interventions and strikes, legal risks such as amendments in law or failure to secure legal permits and licences, and – as we have all recently learned – global pandemics.

Further, time is typically critical in construction projects. A World Cup football stadium must be delivered well in advance of the commencement of the competition. Similarly, the late delivery of a power station can disrupt the project financing used to fund it.

In the second place, delay and disruption claims in construction arbitrations tend to be complex. Many phases of a construction project, such as engineering and procurement, can run concurrently, which often makes it difficult to identify the origins and causes of delay. Legal concepts such as concurrent delay, critical path and global claims are unique features in construction disputes.

Equally, the involvement of a wide number of parties with different capacities and divergent interests adds to the complexity of construction disputes. A typical construction project may involve not only an employer and a contractor, but also several subcontractors, a project manager, an engineer and architect, specialist professionals such as civil or structural engineers and designers, mechanical engineers, consultants such as acoustic and energy consultants, lenders and other funders, insurers and suppliers. A seemingly limited dispute arising from one subcontract may give rise to disputes under the main construction contract and the other subcontracts, as well as disputes under much wider documentation such as shareholder agreements, joint operating agreements, funding documents and concessions. Disputes involving several parties may give rise to third-party arbitration claims and multiparty arbitration proceedings.

Another important feature of construction disputes is the widespread use of standard forms, such as the FIDIC or the ICE conditions of construction contracts. Efficient dispute resolution requires familiarity and understanding of the, often nuanced, risk allocation arrangements in these standard forms. Good knowledge of construction-specific legislation is necessary too. While the resolution of most construction disputes usually turns to the factual circumstances and the provisions of the construction contract, legal issues may also arise in relation to statutory (frequently mandatory) warranty and limitation periods for construction claims, statutory direct claims by subcontractors against the employers,3

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3 For example, in France, Law No. 75-1334 of 31 December 1975 on Subcontracting.
Introduction

statutory prohibition of the pay-when-paid and pay-if-paid provisions\(^4\) and legislation on public procurement.\(^5\)

Finally, construction disputes are procedurally complex, requiring efficient management of challenging evidentiary processes, including document management, expert evidence, programme analysis and quantification of damages. The evidentiary challenges in construction arbitrations have given rise to the use of tools such as Scott Schedules (used to present fact-intensive disputes in a more user-friendly format), that are unique in construction arbitrations.\(^6\)

It is for all these reasons that alternative dispute resolution and arbitration of construction disputes require special focus and attention, which is what The Guide to Construction Arbitration aims to provide.

The Guide to Construction Arbitration is designed to appeal to different audiences. The authors of the various chapters are themselves market-leading experts so that the Guide can provide a ready reference to specialist construction arbitration practitioners. At the same time, the Guide has been compiled and written to offer practical information to practitioners who are not specialists in international construction contracts and dispute resolution. For example, the Guide will be a practical textbook for in-house lawyers who may have experience in negotiating and drafting construction contracts but are not familiar with the special claims and remedies that exist under standard forms of construction contracts. Equally, construction professionals who may have experience in managing construction projects but lack experience in the conduct of construction arbitration will find the Guide useful. Last but not least, students who study construction arbitration will find it to be a helpful source of information.

While the main focus of the Guide is the resolution, by arbitration, of disputes arising out of construction projects, it also contains chapters that address important substantive aspects of international construction contracts. To understand how construction disputes are resolved in international arbitration, one has to understand how disputes arise out of a typical construction contract in the first place, and what are the substantive rights, obligations and remedies of the parties to a construction contract.

Thus, this book is broadly divided into four parts. Part I examines a wide range of substantive issues in construction contracts, such as the foundation of construction projects, the FIDIC suite of contracts, allocation of risk in construction contracts, contractors’ claims, remedies and reliefs, employers’ claims, remedies and reliefs, and examination of the critical topic of concurrent delay.

Part II then focuses on the processes for the resolution of construction disputes and addresses topics such as the claims resolution procedures in construction contracts, methods of dispute resolution in construction contracts, dispute boards, alternative dispute resolution in construction and infrastructure contracts, the suitability of various arbitration rules for construction disputes, arbitration clauses in construction contracts, subcontracts and

\(^4\) For example, in the United Kingdom, with the UK Housing Grants Construction and Regeneration Act 1996.
\(^5\) For example, EU Directive 2014/24.
multiparty arbitration in construction disputes, interim relief and emergency arbitrators in construction arbitration, organisation of the proceedings in construction arbitrations, the management of documents and experts in construction disputes, and awards issued in construction arbitrations.

Part III examines a number of select topics in international construction arbitration by reference to some key industry sectors and contract structures, including the field of investment arbitration, the energy sector, the mining sector, offshore construction disputes and concession contracts and turnkey projects. Part IV examines construction arbitration in specific jurisdictions of particular interest and with very active construction industries.

Overall, the fourth edition builds upon the outstanding success of the first three editions, which have made The Guide to Construction Arbitration one of the most popular guides in the GAR series. The structure and organisation of The Guide to Construction Arbitration is broadly based on the LLM course on international construction contracts and arbitration that we teach at Queen Mary University of London. The course was first introduced by HH Humphrey Lloyd in 1987 and was taught by him for more than 20 years. Humphrey has been an exceptional source of inspiration for hundreds of students who followed his classes, and we are personally indebted to him for having conceived the course originally and for his generous assistance when he passed the course on some years ago.

We want to thank all the authors for contributing to The Guide to Construction Arbitration. We are extremely fortunate that a group of distinguished practitioners and construction arbitration specialists from a wide range of jurisdictions have agreed to participate in this project. We further want to thank Bevan Woodhouse and Hannah Higgins for all their hard work in the commission, editing and production of this book. They have made our work easy. Special thanks are due to David Samuels and GAR for asking us to conceive, design and edit this book. We thoroughly enjoyed the task, and hope that the readers will find the result to be useful and informative.
Part III

Select Topics on Construction Arbitration
Introduction
Perhaps more so than ever before, construction projects are cross-border in nature. Complex infrastructure and building projects, particularly in rapidly expanding and developing economies, frequently draw upon the expertise of contractors and subcontractors from around the world. Funding comes from a range of domestic and international investors.

The complexity of the projects means that they run for many months or years. Over that period, the projects will be exposed to many risks. One area of risk that is potentially of concern to international players in the construction sector is the risk that projects will be affected by actions taken by the state, whether through legislative, executive or potentially even judicial action, in the jurisdiction in which the project is being or has been built, both where the state is a party to the project and where it is not. Construction projects, by their nature, cannot be relocated elsewhere if the local environment becomes unfriendly.

Contractors and investors in such cases can feel particularly exposed to the risk that the state will favour its own interests and those of its nationals over those of foreign parties. Since the state is sovereign within its own territory, and levels of judicial independence may vary, there may also be concerns that a foreign contractor or investor will not be able to obtain adequate relief against harms that it suffers.

Protections may be found for such contractors and investors in the form of investment treaties, entered into between states for the purpose of promoting and protecting foreign investment. Under the provisions of those treaties, foreign investors who qualify for protection may be able to seek redress against the state by bringing claims to an independent international arbitration tribunal, whose awards can order compensation or other remedies for investors who have been harmed.

Tony Dymond is a partner, Gavin Chesney is an international counsel and Laith Najjar is an associate at Debevoise & Plimpton LLP.
That these protections are relevant to the construction sector is reflected in the current abundance of international arbitration cases registered in connection with construction disputes. Statistics published by the International Centre for the Settlement of Investment Disputes (ICSID) show that disputes in the construction sector have represented 9 per cent of the total number of international investment arbitration cases registered by that institution since its commencement in 1966.\(^2\) Those statistics also indicate that the proportion of construction disputes is increasing, with 17 per cent of the new cases registered by the institution in 2020 being in the construction sector (second only to the oil and gas sector).\(^3\) Statistics published by the United Nations Conference on Trade and Development similarly indicate that some 11 per cent of all known treaty-based investment disputes were in the construction sector.\(^4\)

This chapter provides an overview of what investment treaties are; of what a person or entity must do to take advantage of their protections; of the protections that they offer; and of the entities against whom they can be enforced. It does not provide a comprehensive analysis of each element discussed. Its intention instead is to provide a general overview of the main issues that parties in the construction sector should bear in mind when entering into international projects or when investments in foreign projects encounter difficulties.

**Investment treaties**

Investment treaties are, broadly speaking, agreements made between states relating to each signatory state’s treatment of investments made by individuals or companies that are nationals of the other signatory state or states. They can be stand-alone treaties or they can be part of broader free trade agreements. Their intention is to promote cross-border investment by providing protections for international investments and reassurance against political risk. They come in two forms: bilateral investment treaties, entered into between two states (BITs), and multilateral investment treaties, negotiated and agreed between more than two states (MITs).\(^5\)

Examples of MITs include: the United States–Mexico–Canada Agreement (which, in 2020, replaced the North American Free Trade Agreement (NAFTA)); the Energy Charter Treaty, which has 55 members and 42 observers\(^6\) and which aims to promote ‘energy security through the operation of more open and competitive energy markets’;\(^7\) and the Association of Southeast Asian Nations (ASEAN) Comprehensive Investment Agreement, signed by the 10 ASEAN Member States and aiming to promote investment among them.\(^8\)

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3 id.
BITs are comparatively much more numerous, and are one of the most important sources of international law. Germany, the Netherlands, Egypt, the United Kingdom and China have each concluded over 100 BITs with other states, and in total there are some 2,290 BITs currently in force worldwide. Although the terms of these BITs vary and each must be considered individually, BITs are frequently based on models established by a particular state, and so contain similar provisions as to protections offered and the criteria for determining who qualifies for those protections.

The majority of existing MITs and BITs also provide for any disputes between Member States and investors to be resolved through investor–state dispute settlement mechanisms (referred to as ‘ISDS’), frequently requiring some period of negotiation followed by international arbitration. The precise form of international arbitration required depends upon the investment treaty in question, but most treaties provide either for arbitration under the auspices of the ICSID established in accordance with the ICSID Convention, to which there are at present 164 contracting states, or for arbitration in accordance with the UNCITRAL Rules.

However, the embrace of MITs and BITs, or of international arbitration to resolve investment disputes, is not universal. Several states have avoided concluding international treaties that provide for any form of investor–state dispute resolution. Brazil is a notable example, whose preferred approach to investment agreements in recent years has instead been to agree ‘cooperation and facilitation investment agreements’ (CFIAs). These do not provide for the protection of investments, but rather focus on state-to-state measures for facilitating investment in accordance with certain standards.

Similarly, even in states in which MITs and BITs are accepted models for international investment agreements, questions have been raised about the continued use of international arbitration to resolve investor–state disputes. The Commission of the European Union has adopted the position that all BITs between Member States of the Union should be terminated and no longer regarded as a source of law, with the aim of promoting the exclusive

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application of EU law instead. Recent case law from the European Court of Justice, in the 2018 *Achmea* decision and subsequently, has found references to arbitration in such intra-EU BITs to be incompatible with EU law. This has resulted in substantial litigation in the courts of EU Member States over whether awards from investor–state arbitration tribunals can be enforced.

Careful consideration therefore needs to be given to any MIT or BIT under which an investor might seek protection. A party wishing to obtain the protection of a treaty should consider not only whether a relevant MIT or BIT exists, but whether it has come into force, whether it remains in force and whether there are any foreseeable circumstances in which it might cease to have effect.

If an investment treaty offering protections is available, the questions that follow are:

- who is entitled to the benefit of those protections;
- against whom can the protections be enforced; and
- what protections are available?

**Who can be an investor?**

An investment treaty offers protections to ‘investors’. To determine who is an investor, the text of the relevant MIT or BIT has to be considered. Typically, however, the test has two requirements: that the individual or entity be a national of one of the state parties, and that it has made an investment into the other state party. If the treaty provides for disputes to be resolved through ICSID arbitration, the requirements of Article 25 of the ICSID Convention must also be satisfied. The person or entity claiming to be an investor bears the burden of proving their entitlement.

**Nationality**

When discussing nationality, it is important to distinguish between the state party into which the investment was made, referred to here as the ‘host’ state, and the state party from which the investment was made, referred to here as the ‘home’ state. Investment treaties typically only offer protections to investors from the home state, and exclude nationals of the host state (who are left instead with domestic remedies against their own state). In

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18 See, for example, the various proceedings commenced in an attempt to enforce the award given in *Micula and others v Romania* (ICSID Case No ARB/05/20).

international construction projects, where it is common to find joint ventures between nationals of both the home and host states, this can lead to some investors in the project being protected while others are not.20

For natural persons, the nationality requirement is usually that the person is a national of the home state. Where a person holds more than one nationality, they are generally entitled to rely upon any of those nationalities to satisfy the criteria. Some BITs, however, disqualify an individual from being an ‘investor’ if they are a national of both the home and the host state. Article 25(2)(a) of the ICSID Convention, for example, expressly disqualifies an individual from being an ‘investor’ where they are a national of both state parties.21 Other cases may require consideration of the ‘dominant and effective’ nationality of the party.22

For legal persons, nationality is typically determined by the place of incorporation. In many cases, this requirement can be satisfied simply by having a holding company incorporated within the relevant jurisdiction. Singapore’s BITs, for example, do not impose any requirement beyond that a corporation is incorporated in Singapore, and there is no requirement that the corporation have any real economic presence or any staff, nor that it act as any form of administrative headquarters – a ‘letter-box’ corporation will generally suffice.23 Other treaties, by contrast, require that the corporation be involved in real economic activity before it can invoke the treaty protections – Switzerland, for example, does not recognise ‘letter-box’ companies for its BITs.24 How much economic activity is required in those cases depends upon the terms of the particular BIT.

It is also usually the case that neither the identity of the shareholders of a corporation nor the place where majority control is in fact exercised make any difference to its nationality.25 However, some investment treaties include provisions that disqualify a company from being an investor when its shareholders are all nationals of the host state. Conversely, it is possible for BITs to permit an entity incorporated in the host state to be an investor if it is under the control of nationals of the home state,26 as expressly recognised in Article 25(2)(b) of the ICSID Convention.27

A question arises as to when the relevant corporation must have been incorporated within the home state, and in particular, whether it is acceptable for a new corporation to be created and interposed into an existing investment holding structure in order to benefit

20 Tulip Real Estate and Development (Netherlands) BV v. Republic of Turkey, ICSID Case No. ARB/11/28, Award 10 March 2014, where a Dutch investor was protected under the Netherlands–Turkey BIT, but its Turkish joint venture partners were not.
21 Article 25(2) of the ICSID Convention.
22 For example, Carrizosa and others v. Colombia, PCA, Award, 7 May 2021; García Armas and others v. Venezuela, PCA, Award on Jurisdiction, 13 December 2019.
24 Id.
25 See Tokios Tokelés v. Ukraine, ICSID Case No. ARB/02/18, Decision on Jurisdiction, 29 April 2004, Paragraph 69; Wena Hotels Limited v. Arab Republic of Egypt, ICSID Case No. ARB/98/4, Decision on Jurisdiction, 29 June 1999; KT Asia Investment Group B.V. v. Republic of Kazakhstan, ICSID Case No. ARB/09/8, Award, 17 October 2013, Paragraph 222 (this case was dismissed for want of jurisdiction because the investor did not have a qualifying investment).
26 For example, the Netherlands–Kuwait BIT (2002).
27 Article 25(2)(b) of the ICSID Convention.
from a BIT. Generally, this is an acceptable practice. Corporations may restructure their holdings for the purpose of benefiting from treaty protections, and this is a step that all parties involved in large international construction projects should consider. This freedom is, however, generally subject to requirements that, at the time of the restructuring, there is no foreseeable dispute between the investor and the host state, and accordingly the investor is not seeking to create a BIT claim in abuse of rights or in bad faith.28 While restructuring to take advantage of a treaty for future purposes is a legitimate goal, a restructuring that takes place after a dispute has arisen, for the purpose of taking advantage of a BIT that would not otherwise apply, is regarded as ‘an abusive manipulation of the system of international investment protection’.29

Investment

If an investor meets the nationality requirement, the next question is whether they have made a qualifying investment in the host state.

The main criteria for this assessment will be found in the relevant MIT or BIT. Investment treaties typically contain lists of the types of investments that will be protected by the host state. Such lists tend to be broadly drawn, and investments can be either tangible or intangible property. Under the US Model BIT, for example, an ‘investment’ means:

Every asset that an investor owns or controls, directly or indirectly, that has the characteristics of an investment, including such characteristics as the commitment of capital or other resources, the expectation of gain or profit, or the assumption of risk. Forms that an investment may take include:

(a) an enterprise;
(b) shares, stock, and other forms of equity participation in an enterprise;
(c) bonds, debentures, other debt instruments, and loans;
(d) futures, options, and other derivatives;
(e) turnkey, construction, management, production, concession, revenue-sharing and other similar contracts;
(f) intellectual property rights;
(g) licences, authorisations, permits, and similar rights conferred pursuant to domestic law; and
(h) other tangible or intangible, movable or immovable property, and related property rights, such as leases, mortgages, liens, and pledges.30

Where a BIT refers disputes to ICSID arbitration, Article 25 of the ICSID Convention has been interpreted by ICSID tribunals as requiring that an investment must also meet additional objective criteria. The extent of these additional criteria is, however, a matter of some debate.

29 Mobil Cero Negro Holding, Ltd., Mobil Cero Negro, Ltd., Mobil Corporation and others v Bolivarian Republic of Venezuela, ICSID Case No. ARB/07/27, Decision on Jurisdiction, 10 June 2010, Paragraph 205, citing Phoenix Action, Ltd. v The Czech Republic, ICSID Case No. ARB/06/5, Award, 15 April 2009, Paragraph 144.
The first award fully to consider the meaning of ‘investment’ was *Fedax NV v Republic of Venezuela*, which was considered and applied subsequently in the construction context in *Salini Costruttori SpA v Kingdom of Morocco*, a dispute arising out of the construction of part of the Rabat-Fez highway in Morocco. Finding that the contractors’ commitment to construct the highway was sufficient to constitute an ‘investment’, the *Salini* tribunal concluded that:

*The doctrine generally considers that investment infers: contributions, a certain duration of performance of the contract and a participation in the risks of the transaction . . . In reading the Convention’s preamble, one may add the contribution to the economic development of the host State of the investment as an additional condition. In reality, these various elements may be interdependent. Thus, the risks of the transaction may depend on the contributions and the duration of performance of the contract. As a result, these various criteria should be assessed globally . . .*

This decision has come to be referred to as the ‘*Salini test*’, and has been noted in many subsequent awards. However, there is some debate about its status. Where it has been applied, the tendency has not necessarily been to follow it in its entirety, but rather to regard the *Salini* criteria as indicative of the general characteristics that an investment will have. In other cases, the *Salini* decision has been criticised as being too narrow and tribunals have declined to follow it, even going as far as to say that its importance is ‘very doubtful’. What does appear clear, however, is that to the extent the *Salini* test is not followed, the tendency is for a lower set of criteria to be applied.

In the construction sphere, there has been some debate about whether a contract to build something in a host state can legitimately be regarded as an ‘investment’. Critics note that generally contractors provide only materials and services in return for a fixed sum, including profit, with no ongoing commitment to the host state once the construction is complete. However, it now appears to be fairly settled that, at least where the construction
project involves the contribution by the contractor of large sums, know-how and personnel over a significant period of time,\textsuperscript{39} that will often be sufficient to constitute an investment in the host state.\textsuperscript{40}

Arbitral tribunals have accordingly found that the following construction projects amounted to an investment:
- dredging of a canal;\textsuperscript{41}
- construction of a highway;\textsuperscript{42}
- construction of bridges;\textsuperscript{43}
- construction of an airport;\textsuperscript{44}
- building and launching satellites;\textsuperscript{45}
- building a golf course;\textsuperscript{46}
- construction of power plants powered by renewable sources;\textsuperscript{47}
- construction and operation of blood plasma fractionation facilities;\textsuperscript{48}
- construction of roads;\textsuperscript{49}
- construction of infrastructure and services for gold and copper mining exploitation;\textsuperscript{50}
- building a hazardous waste landfill site;\textsuperscript{51}
- construction of a hotel;\textsuperscript{52}
- building a self-sufficient satellite city;\textsuperscript{53}
- construction of a real estate development;\textsuperscript{54} and
- reconstruction or renovation of a hotel.\textsuperscript{55}

\textsuperscript{39} Jan de Nul NV and Dredging International NV v. Arab Republic of Egypt, ICSID Case No. ARB/04/13, Award, 6 November 2008 considered that 23 months was a sufficiently long contract duration to constitute an ‘investment’.

\textsuperscript{40} Bayindir Insaat Turizm Ticaret Ve Sanayi, AS v. Islamic Republic of Pakistan, ICSID Case No. Arb/03/29, Decision on Jurisdiction, 14 November 2005.

\textsuperscript{41} Jan de Nul NV and Dredging International NV v. Arab Republic of Egypt, ICSID Case No. ARB/04/13, Award, 6 November.

\textsuperscript{42} Sahnı op. cit 29.

\textsuperscript{43} Garanti Koza LLP v. Turkmenistan, ICSID Case No. ARB/11/20, Award, 19 December 2016.

\textsuperscript{44} Beijing Urban Construction Group Co. Ltd. v. Republic of Yemen, ICSID Case No. ARB/14/30, Decision on Jurisdiction, 31 May 2017. See also, ADC Affiliate Limited and ADC & ADMC Management Limited v. the Republic of Hungary, ICSID Case No. ARB/03/16, Award, 2 October 2006.

\textsuperscript{45} Deutsche Telekom v. India, PCA Case No. 2014-10, Interim Award, 13 December 2017.

\textsuperscript{46} Assung Housing Co. Ltd v. People’s Republic of China, ICSID Case No. ARB/14/25, 9 March 2017.

\textsuperscript{47} Bliesn S.A., Jean-Pierre Lecorrier and Michael Stein v. Italian Republic, ICSID Case No. ARB/14/3, Award, 27 December 2016.

\textsuperscript{48} Daïd Minnotte and Robert Lewis v. Republic of Poland, ICSID Case No. ARB(AF)/10/1, Award, 16 May 2014.

\textsuperscript{49} Desert Line projects LLC v. the Republic of Yemen, ICSID Case No. ARB/05/17, 6 February 2008.

\textsuperscript{50} Gold Reserve Inc. v. Bolivarian Republic of Venezuela, ICSID Case No. ARB(AF)/09/01, Award, 22 September 2014.

\textsuperscript{51} Metal clad Corporation v. the United Mexican States, Case No. ARB(AF)/97/1, Award, 30 August 2000.

\textsuperscript{52} Siston Muhendislik Insaat Sanayi ve Ticaret A.S. v. Kyrgyz Republic, ICSID Case No. ARB(AF)/06/1, Award, 9 September 2009.

\textsuperscript{53} MTD Equity Sdn. Bhd. and MTD Chile S.A. v. Republic of Chile, Case No. ARB/01/7, Award, 25 May 2004.

\textsuperscript{54} Tulip Real Estate Investment and Development Netherlands B.V. v. Republic of Turkey, ICSID Case No. ARB/11/28, Award, 10 March 2014.

\textsuperscript{55} Alpha Projektholding GmbH v. Ukraine, ICSID Case No. ARB/07/16, Award, 8 November 2010.
Against whom can the protections be enforced?

Investment treaty protections do not apply to commercial disputes between two private parties. A claim under a BIT or MIT can only be brought against a host state, or against an entity that is an emanation or organ of the state, whose acts can be attributed to the state. Furthermore, only an action taken in exercise of the sovereign authority of the state is sufficient to constitute a breach of the protections offered by an investment treaty. A mere contractual breach that does not involve any exercise of state authority, but that could equally be committed by a non-state contracting party, will not be enough.

With respect to attributing acts of entities to a state, the host state will typically be liable where an action has been taken by an entity under the effective control of the state, or where the state has significant involvement in the commission of the act. In *Jan de Nul NV v. Egypt*, the tribunal developed a two-limbed test for determining ‘effective control’: the state should have general control over the person or entity; and the state should have specific control over the act in question. In addition, in certain cases (particularly claims that the host state has breached a duty to provide full protection and security), the state may be liable for failure to prevent acts by third parties even if those third parties are not themselves necessarily attributable to the state.

In the construction context, claims under investment treaties are most likely to arise where the owner or employer is a state or a state emanation, or in circumstances where the state is independent of the construction contract but has taken actions that negatively impact upon the project.

Types of protection and claims

The precise protections available to investors vary from treaty to treaty. However, many treaties include the same or similar protections, the most common of which are discussed briefly in turn below.

Expropriation

Expropriation is the act of a state taking property from its owner. Under international law, expropriation is not unlawful or wrongful per se. Consistent with the principle of territorial sovereignty, host states have the right to expropriate property for economic, political, social or other reasons. Importantly, however, any expropriation must be carried out on a lawful basis.

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56 Toto Costruzioni Generali SPA v. Republic of Lebanon, ICSID Case No. ARB/07/12, Award, 7 June 2012; Impregilo Spa v. Islamic Republic of Pakistan, ICSID Case No. ARB/03/3, Decision on Jurisdiction, 22 April 2005.
An expropriation is only lawful if:
- it serves a public purpose;
- it is not arbitrary or discriminatory;
- the procedure follows principles of due process; and
- it is accompanied by prompt, adequate and effective compensation.  

Most investment treaties prohibit expropriations that do not meet these criteria.

A wrongful expropriation can be direct or indirect. Direct expropriation is relatively easy to recognise, but is also relatively rare. The central element of direct expropriation is deprivation of property by the state. It arises, for example, when ‘governmental authorities take over a mine or factory, depriving the investor of all meaningful benefits of ownership and control’. This can be the result of any action by a state body or authority to seize, or otherwise to deprive the investor of, or exclude it from, its property.

Indirect expropriation is more subtle, requiring not a single seizure, but a series of actions over time that results in a substantial deprivation that renders the investor’s property rights useless. The test is whether the effect of the state’s actions is to deprive the investor ‘in whole, or in significant part, of the use or reasonably-to-be-expected economic benefit of property’. This can arise, for example, through gradual increases in regulation that substantially deprive the investor of the ability to use its property.

In the construction context, expropriation can arise through the direct taking of land, premises or machinery; through arbitrary revocation of necessary permits, licences or agreements; or through the removal or effective termination of contractual rights.

Fair and equitable treatment

The fair and equitable treatment (FET) standard is one of the most common treaty protections. FET is not a term of art and does not have a set definition, and the extent of an FET obligation must be determined through interpretation of the relevant BIT or MIT. However, generally the FET standard is applied to protect the legitimate expectations of investors in their property rights.

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investors against unfair actions by the state. As such, it can apply in a broad range of circumstances.  

Examples from previous cases of conduct that has been found to be in breach of the FET standard include acts by the host state unexpectedly to change its legislation in a manner detrimental to the investor; acts by the state to coerce the investor into agreeing to an unfavourable settlement agreement; failure by the state to ensure that a contract signed by the state with an investor would be compatible with local laws; or failures by the state to process applications for necessary permits in a manner that complied with legitimate expectations of a fair and predictable legal process. The FET standard could also potentially be engaged where a contract has been terminated as a result of the host state’s unwillingness or inability to pay to complete the project; where the state has applied unfair or improper financial penalties; or where it has not administered a contract in good faith.

**Denial of justice**

A particular form of FET claim concerns ‘denial of justice’, which occurs when the host state fails to provide ‘adequate judicial protection for the rights of aliens’. It can arise where the host state’s courts refuse to entertain a legitimate claim, subject it to unnecessary delays, or administer justice in a seriously inadequate way, including through the malicious misapplication of the law. A denial of justice can occur in both civil and criminal legal proceedings. What will constitute a denial of justice in any given case will be fact-specific, but the principles of what may constitute a denial of justice have been generally recognised.

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72 *Desert Line Projects LLC v. The Republic of Yemen*, ICSID Case No. ARB/05/17, IIC 319 (2008), Award, 6 February 2008.


74 *Metalclad Corporation v. the United Mexican States*, ICSID Case No. ARB(AF)/97/1, Award, 30 August 2000, Paragraph 74 et seq.


77 *Robert Azinian, Kenneth Davitian, & Ellen Baca v. The United Mexican States*, ICSID Case No. ARB(AF)/97/2, Award, 1 November 1999, Paragraph 103.

78 *Tokios Tokédés v. Ukraine*, ICSID Case No. ARB/02/18, Award, 26 July 2007, Paragraph 133.

However, typically a denial of justice claim may only be brought under a MIT or BIT if the investor has first exhausted all local remedies in the courts of the host state. As said in Loewen, a case that arose under NAFTA:

No instance has been drawn to our attention in which an international tribunal has held a State responsible for a breach of international law constituted by a lower court when there was available an effective and adequate appeal within the State’s legal system.\(^80\)

Only once all possible avenues of appeal against an unfair court judgment have been pursued can a denial of justice claim under an investment treaty be considered.\(^81\)

**Full protection and security**

A ‘full protection and security’ obligation typically is concerned with a requirement for the state to exercise due diligence to protect the investor from property damage, physical violence or harassment, whether by state actors or by third parties. Such obligation is not a guarantee of constant and complete security, but rather a commitment to provide reasonable and proportionate security for investors.\(^82\) As such, this is a standard that is of potential relevance to construction projects in jurisdictions where there may be civil unrest or another significant security risk.

The full protection and security standard has been considered in three prominent cases. In AAPL v. Sri Lanka, the local state security forces destroyed an investment in the course of a counter-insurgency operation. The tribunal held that these actions were attributable to the state, excessive, and that the investor was therefore entitled to compensation.\(^83\) In Wena Hotels v. Egypt, the tribunal found the host state liable under the full protection and security standard because a state entity had seized the investor’s hotel. The police authorities had been made aware of the seizure but had not acted to protect the investor either before or after the seizure, and the tribunal considered this a breach of the standard.\(^84\) In AMT v. Zaire, the host state was held liable under a protection and security clause in the applicable BIT after looting incidents by armed forces for which the state was responsible.\(^85\)

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80 Loewen Group Inc. and Raymond L. Loewen v. United States of America, ICSID Case No. ARB(AF)/98/3, Award, 26 June 2003, Paragraph 154.

81 J Paulsson, Denial of Justice in International Law (2005) Cambridge University Press, p. 100, citing the International Law Commission (Crawford), Second Report on State Responsibility, UN Doc. A/CN.4/498 (1999), Paragraph 75 (‘an aberrant decision by an official lower in the hierarchy, which is capable of being reconsidered, does not in itself amount to an unlawful act’).

82 See Pantechniki SA Contractors & Engineers (Greece) v. the Republic of Albania, ICSID Case No ARB/07/21, Award, 30 July 2009.

83 Asian Agricultural Products Ltd v. Republic of Sri Lanka, Award, 27 June 1990, Paragraphs 45 et seq, 78 et seq.

84 Wena Hotels Ltd. v. Arab Republic of Egypt, ICSID Case No. ARB/98/4, Award, 8 December 2000, Paragraph 84.

85 American Manufacturing & Trading Inc. v. Republic of Zaire, Award, 21 February 1997, Paragraph 6.02 et seq.
Umbrella clauses

An umbrella clause is a provision in an investment treaty that guarantees the host state will perform any obligations it has assumed to the investor, including obligations assumed under a contract. It potentially has the effect of elevating a breach of contract to the level of a breach of the relevant treaty. For potential treaty claims in the construction context, umbrella clauses will therefore be particularly relevant to parties contracting directly with the host state.

The effect of turning a contract breach into a treaty breach is, however, controversial. Some tribunals considering umbrella clauses have declined to find that a ‘mere’ contractual breach can be elevated to a treaty breach in this way, unless there is very clear language in the relevant investment treaty to that effect.

Other tribunals have taken alternative approaches, finding variously that:

• an umbrella clause can elevate a contract breach to a treaty breach, but only where the contractual breach arises out of the sovereign acts or exercise of sovereign authority by the host state;
• the umbrella clause transforms contractual obligations into treaty obligations, subjecting them to international law and the jurisdiction of investment arbitral tribunals; or
• an umbrella clause is considered apt to confer jurisdiction upon a treaty tribunal, but that such clause does not change the parties or the proper law of the contract.

The extent of the protections offered by umbrella clauses, therefore, is not settled. In cases involving a host state directly as a party to any construction contracts, however, they are likely to remain an important protection that investors would be well advised to seek out.

Stabilisation clauses

A stabilisation clause is a provision in a contract between an investor and the host state by which the state agrees not to take certain actions that would negatively affect the investor. Although not themselves provisions of any treaty, they can be important in the investment treaty context, as they may give an investor a basis to argue that the host state has breached the FET standard or has breached an umbrella clause. They can appear in the form of freezing clauses, economic equilibrium clauses and hybrid clauses.

A freezing clause, as the name suggests, requires the host state not to change certain legislation that affects the investor. Frequently, such clauses relate to tax or royalty legislation, and often take the form of a commitment by the state to ensure that new legislation will not apply to the investor, unless otherwise agreed.\(^90\)

An economic equilibrium clause usually does not prohibit the host state from changing its legislation, but provides that the state will indemnify the investor against the costs associated with complying with new laws, so ensuring compensation for the investor to the extent that new legislation negatively impacts on the investment.

A hybrid clause is a combination of both the freezing and economic equilibrium clauses. Under such a clause, foreign investors may be exempt, but are not automatically granted an exemption from the new laws. Hybrid clauses may also provide for compensation of costs associated with compliance with new laws by the investor.

Stabilisation clauses are potentially important in the construction context where the relevant contract is with the host state or one of its organs, as a means of protecting the investor against the political risk that arises from the fact that the host state can, in principle, change its legislation at any time. The potential power of the protection offered to the investor by such clauses has been confirmed in several cases.\(^91\)

**Non-discrimination**

BITs often prohibit discrimination by the host state against investors from the home state. Such provisions generally require the host state to treat the foreign investors no less favourably than its own nationals.

**Remedies**

Awards issued by tribunals in international investment arbitration are final and binding on all parties to the dispute. The remedies ordered are usually damages, intended to compensate the investor for the losses that it can prove it has suffered as a result of the breach of the relevant treaty. Primacy is given in many investment treaties to damages, often to the exclusion of other remedies. Article 1135 of NAFTA, for example, limits the remedies that a tribunal may award to monetary damages or the restitution of property, and even in the latter case the state concerned may elect to pay monetary damages in lieu of restitution.\(^92\) Similarly, Article 26(8) of the Energy Charter Treaty provides that an award concerning an action of a sub-national government or authority shall provide that the state may pay monetary damages in lieu of any other remedy granted.\(^93\)

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\(^{91}\) *Parkerings-Compagniet AS v. Republic of Lithuania*, ICSID Case No. ARB/05/8, Award, 11 September 2007, Paragraph 332. See also, *EDF (Services) Ltd v. Romania*, ICSID Case No. ARB/05/13, IIC 392, Award, 8 October 2009.

\(^{92}\) Article 1135 of NAFTA.

\(^{93}\) Article 26(8) of the Energy Charter Treaty.
Some cases have found that non-compensatory or moral damages may be available where the state’s actions are found to be particularly wrongful.\textsuperscript{94} Where not expressly prohibited by the relevant investment treaty, it is also thought possible in principle for tribunals to award non-pecuniary relief, such as orders requiring states to do or refrain from doing particular things.\textsuperscript{95} In practice, however, most investors seek only pecuniary relief, and questions may be raised as to whether non-pecuniary relief could effectively be enforced against a state.

An arbitral award will generally be enforceable against any assets of the host state in a large number of jurisdictions around the world. For example, Article 54(1) of the ICSID Convention provides:

\begin{quote}
Each Contracting State shall recognise an award rendered pursuant to this Convention as binding and enforce the pecuniary obligations imposed by that award within its territories as if it were a final judgment of a court in that State.\textsuperscript{96}
\end{quote}

Similarly, arbitral awards issued by non-ICSID tribunals can generally be enforced in any ‘arbitration friendly’ jurisdiction.

**Conclusion**

Investment treaties are an important part of the international legal framework. By offering protection to parties that meet the necessary ‘nationality’ and ‘investment’ criteria, they provide reassurance for investors engaged in cross-border projects and protect against political risk. The ability to bring arbitration proceedings against any state that breaches the protections is an important potential tool for any investor, bringing the advantages that such claims will not be barred by any time limitation provisions; the proceedings will be public, which may affect the actions of the parties; and it may give an investor a viable claim in circumstances where a contractual claim under domestic law would be frustrated.\textsuperscript{97}

The nature and size of many modern construction projects, which see very significant investments of time and money, frequently draw upon contractors and subcontractors from across the world, and are liable to be affected by the actions of the host state even if the state is not itself a party to the project, mean that parties in the construction sector would be well advised to consider whether investment protection may be available, and to take steps to structure their investments appropriately.


\textsuperscript{96} Article 54(1) of the ICSID Convention.

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